



Why Symbio?

1. Are documentation and engineering services encouraged and provided?
 - 1.1. Symbio invests heavily in design/documentation and engineering services. Simply providing a bill of materials is unacceptable with the complexity of today's technology; we know this practice does not produce a consistent and reliable outcome. Symbio is happy to provide both residential and/or commercial examples of our design standards.
2. Does quality workmanship come before profit and speed?
 - 2.1. Profit and speed before quality is not uncommon in our industry. Symbio employees take pride in their work and are happy to show you examples of our quality work.
3. What's your History & Experience?
 - 3.1. We have over 30 years combined experience working for Houston's most discerning clients. We are a trusted source of technology for numerous residential and commercial projects and are referred by the most respected builders, architects, and designers. True experience comes from not only making mistakes, but taking the opportunity to learn from them.
4. Do you have references?
 - 4.1. References are a large source of new business as well as an excellent way to quickly determine the quality of the prospective company. Symbio implores you to call provided references. Our goal is to provide you not only with projects of various size and scope, but also to demonstrate our commitment to building a trusting, symbiotic relationship with our clients.
5. What products do you offer that meet my needs?
 - 5.1. Rather than focus solely on brand names, Symbio seeks products that adhere to strict standards for quality, reliability, and value. You can trust Symbio will provide the exact products needed to complete your project within budget.
6. Am I hiring a company or a person?
 - 6.1. The systems you trust us to install are becoming "mission critical". Lights, security, thermostats; these are things you can't live without, so why would you trust a small 1 or 2 person company to install and maintain them? Symbio's current team is comprised of 7-10 industry trained, all employees, and we continue to grow.
7. Do you offer turn-key systems?
 - 7.1. Symbio can handle all of your home's low voltage requirements. We offer a wide range of solutions including security and surveillance. We want to be held accountable for all your technology needs.
8. Is communication a priority?
 - 8.1. Symbio works extremely hard to provide excellent communication via phone and/or email. We respond lightning fast and strive to always exceed your expectations. Symbio welcomes your feedback and provide numerous opportunities to do so both during and after completion of your project. Additionally, we are highly respectful of your privacy and time.
9. Do you offer proactive real-time service?
 - 9.1. Many issues with today's technology can be corrected with a simple reboot. Symbio's proactive monitoring service strives to resolve those issues quickly and completely, all without having to roll a truck to your home. Generally, we can resolve the issue remotely, before our client even knows anything was wrong.
10. Can your technology be aesthetically pleasing?
 - 10.1. We are passionate about technology, but even more importantly, preserving the beauty and integrity of your home or business is paramount. Most technology can be hidden until needed.